

## **ABB wins \$159-million full service contract**

*Five-year agreement in Germany aims to increase efficiency, productivity*

Zurich, Switzerland, Jan. 22, 2009 – ABB, the leading power and automation technology group, has renewed an agreement worth about \$159 million over the next five years to manage maintenance and increase productivity at several plants in the Werk Bobingen industrial park near Munich, Germany.

ABB will provide performance-based maintenance services at the site for polyester product manufacturers Johns Manville, Performance Fibers, Trevira and Teijin Monofilament. ABB will evaluate plant processes to improve efficiency of maintenance and repair operations, as well as maintain power generation and distribution facilities, and infrastructure such as fire protection and site security for the entire 80-hectare complex.

This agreement was first signed in 1999, and renewed in 2003. The current contract begins in January 2009, and is one of ABB's largest full service agreements.

“ABB's combination of innovative service solutions, local knowledge and unsurpassed application experience have helped us build an effective relationship with customers at this site,” said Veli-Matti Reinikkala, head of ABB's Process Automation division. “Our reputation for delivering results has been crucial to maintaining this successful partnership over the years.”

ABB has more than 150 similar strategic full service agreements with customers in the paper, mining, chemicals, and oil and gas industries globally. ABB best practices applied to maintenance operations improves the performance and reliability of production assets, increasing plant efficiency and reducing costs so that customers can focus on their business, adding new value to their bottom line.

ABB ([www.abb.com](http://www.abb.com)) is a leader in power and automation technologies that enable utility and industry customers to improve performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 120,000 people.

For help with any technical terms in this release, please go to: [www.abb.com/glossary](http://www.abb.com/glossary)

***For more information please contact:***

**Media Relations:**  
Corporate Communications  
Wolfram Eberhardt, Thomas Schmidt  
Tel: +41 43 317 6568  
Fax: +41 43 317 7958  
[media.relations@ch.abb.com](mailto:media.relations@ch.abb.com)