

## ABB chosen by Shell as global supplier for low voltage switchgear & motor control centers

### Five-year global single source agreement signed

Zurich, Switzerland, June 30, 2014 – ABB, the leading power and automation technology group, has signed a five-year agreement with Shell to become its global single-source supplier of low-voltage switchgear, motor control centers and related services.

"This global agreement demonstrates that ABB's commitment to provide premium low-voltage solutions and services creates value for a global company like Shell, focused on safety, reliability and energy efficiency," said Tarak Mehta, head of ABB's Low Voltage Products division.

"Over 40 years of experience have gone into ABB switchgear designs. We have installed millions of units globally for our customers, in some of the world's most harsh environments. The reliability of our products, together with our focus on supporting our customers' service needs, were fundamental aspects in securing this important contract."

The five-year global agreement, with an option for an additional five-year extension, covers the sales, support and service of low-voltage switchgear and motor control centers across both IEC\* and NEMA\* geographies for green-field and brown-field sites.

ABB's Low Voltage Products division is a leading provider of protection, control and measurement solutions for a wide range of electrical installations, enclosures, switchboards, electronics & electro-mechanical devices across all major industries including the residential sector.

ABB ([www.abb.com](http://www.abb.com)) is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 150,000 people.

\*The National Electrical Manufacturers' Association (NEMA) and the International Electro-technical Commission (IEC) are the world's dominant electric motor control standards. NEMA is the US standard; IEC is the international standard.

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