

## **ABB wins \$70 million orders to strengthen power supply in Mexico**

### *Speed of delivery and installation key factor in winning contracts*

Zurich, Switzerland, November 29, 2004 - ABB, the leading power and automation technology group, said today it has won contracts worth \$70 million for three projects to strengthen Mexico's power supply. The contracts, awarded by Comisión Federal de Electricidad (CFE), the Mexican state-owned utility, will enlarge the transmission network in different parts of the country.

"ABB's dependable high-voltage technology, as well as our ability to deliver and install equipment quickly, were key to obtaining these contracts," said Peter Smits, head of Power Technologies division. "We have a long history of successfully supplying customers in Mexico and meeting their requirements."

Under the first contract, ABB will replace an existing 400kV air-insulated substation with a new, more compact 400kV gas-insulated substation, and carry out other engineering work at the site in the state of Colima.

In a consortium with Eléctricas de Medellín of Colombia, ABB will supply three turnkey 400 and 230 kV air-insulated substations as well as 400kV power transformers, power reactors and control and protections systems related to a power plant in the state of San Luis Potosi.

Under the third contract, ABB is to supply a turnkey 400 kV static var compensator (SVC) to a substation in the state of Aguascalientes, with delivery in only 16 months. The SVC is particularly suited to stabilize the network, once disturbances occur.

ABB has won a number of previous power contracts in Mexico. Since 2000, the company has provided 12 gas-insulated switchgear and 17 air-insulated switchgear substations to both utility and industry customers. In addition, ABB has delivered 12 SVCs to CFE over the past ten years.

ABB ([www.abb.com](http://www.abb.com)) is a leader in power and automation technologies that enable utility and industry customers to improve performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 103,000 people.

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