

May 5, 2010

ABB acquires Ventyx

Safe-harbor statement

This presentation includes forward-looking information and statements including statements concerning the outlook for our businesses. These statements are based on current expectations, estimates and projections about the factors that may affect our future performance, including global economic conditions, the economic conditions of the regions and industries that are major markets for ABB Ltd. These expectations, estimates and projections are generally identifiable by statements containing words such as “expects,” “believes,” “estimates,” “targets,” “plans” or similar expressions. However, there are many risks and uncertainties, many of which are beyond our control, that could cause our actual results to differ materially from the forward-looking information and statements made in this press release and which could affect our ability to achieve any or all of our stated targets. The important factors that could cause such differences include, among others, business risks associated with the weakened global economy and political conditions, costs associated with compliance activities, raw materials availability and prices, market acceptance of new products and services, changes in governmental regulations and currency exchange rates and such other factors as may be discussed from time to time in ABB Ltd’s filings with the U.S. Securities and Exchange Commission, including its Annual Reports on Form 20-F. Although ABB Ltd believes that its expectations reflected in any such forward-looking statement are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved.

Highlights of the deal

- Makes ABB world leader in utility software
- Strengthens ABB's position in North American market
- Attractive return on investment
- Value of deal >\$1 bn, additional revenues ~\$250 mill/year
 - High gross margins – repeating product-based revenues
 - Recurring revenues from service & support
 - Strong cash generation, low capital employed
- Excellent market position in US, good global synergy potential
- Triples ABB's energy & network management software market

An overview of Ventyx

- A leading global supplier of software solutions, data and related services to optimize the operational and financial performance of energy, utility and other asset-intensive businesses
- Software solutions for some of the key opportunities and challenges faced by the industry today:
 - Business optimization
 - New power generation and transmission & distribution build
 - Smart Grids
 - Integration of renewable energies
 - Energy savings
 - Carbon reduction
- Based in Atlanta, Georgia, with >900 employees in 7 countries

Ventyx brings market leadership

- Approx. 75% of top 200 US energy & utility companies use Ventyx for:
 - Load planning
 - Risk management
 - Emission compliance
 - Investment decision support
- 50% of US utilities use Ventyx to manage retail, wholesale and market operations
- Customers include:
 - 49/50 largest energy & utility companies in Fortune 1000
 - All 20 top North American electricity retailers
 - Europe: 9 of top 10 power generators, 8 of top 10 utilities

Strong strategic rationale

ABB + Ventyx

Strong fit

ABB
Operational
control &
protection

Ventyx
Business
optimization
& planning

- Market leadership in enterprise & control software for energy & utility sector
- Improves ABB's penetration in US – Ventyx to leverage ABB's global footprint
- Triples ABB's energy & network management software market
- Global market coverage
- Broadest utility software offering
- Complete control & enterprise IT solutions from one provider
- Complementary offering, geographies, customer base
- Enables smart grid, renewables, emissions reduction and demand response solutions
- Software business expertise

Integrated solution across the total utility value chain From a single trusted supplier

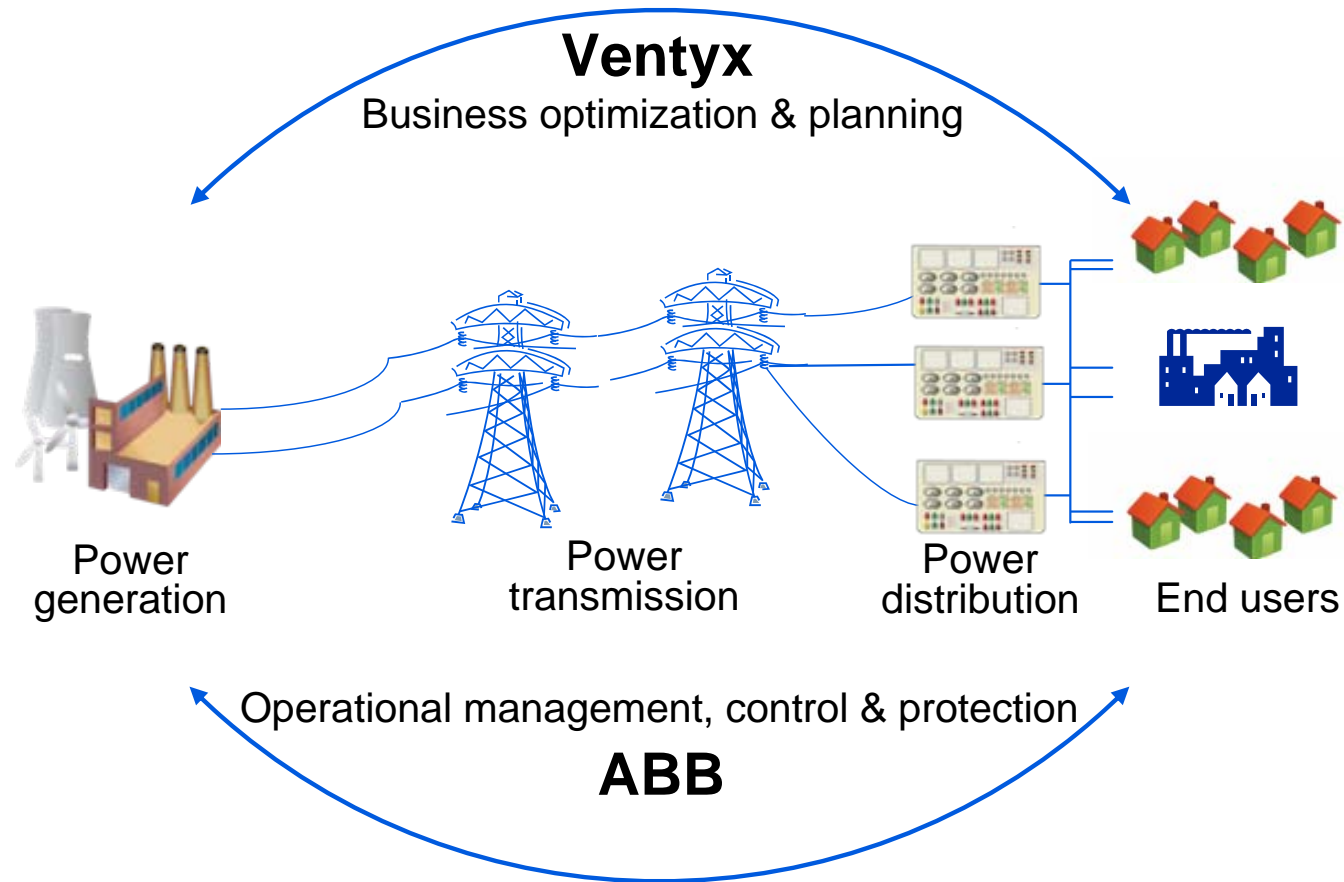


ABB the only company in the world with complete software offering

Typical ABB and Ventyx supply for utility software

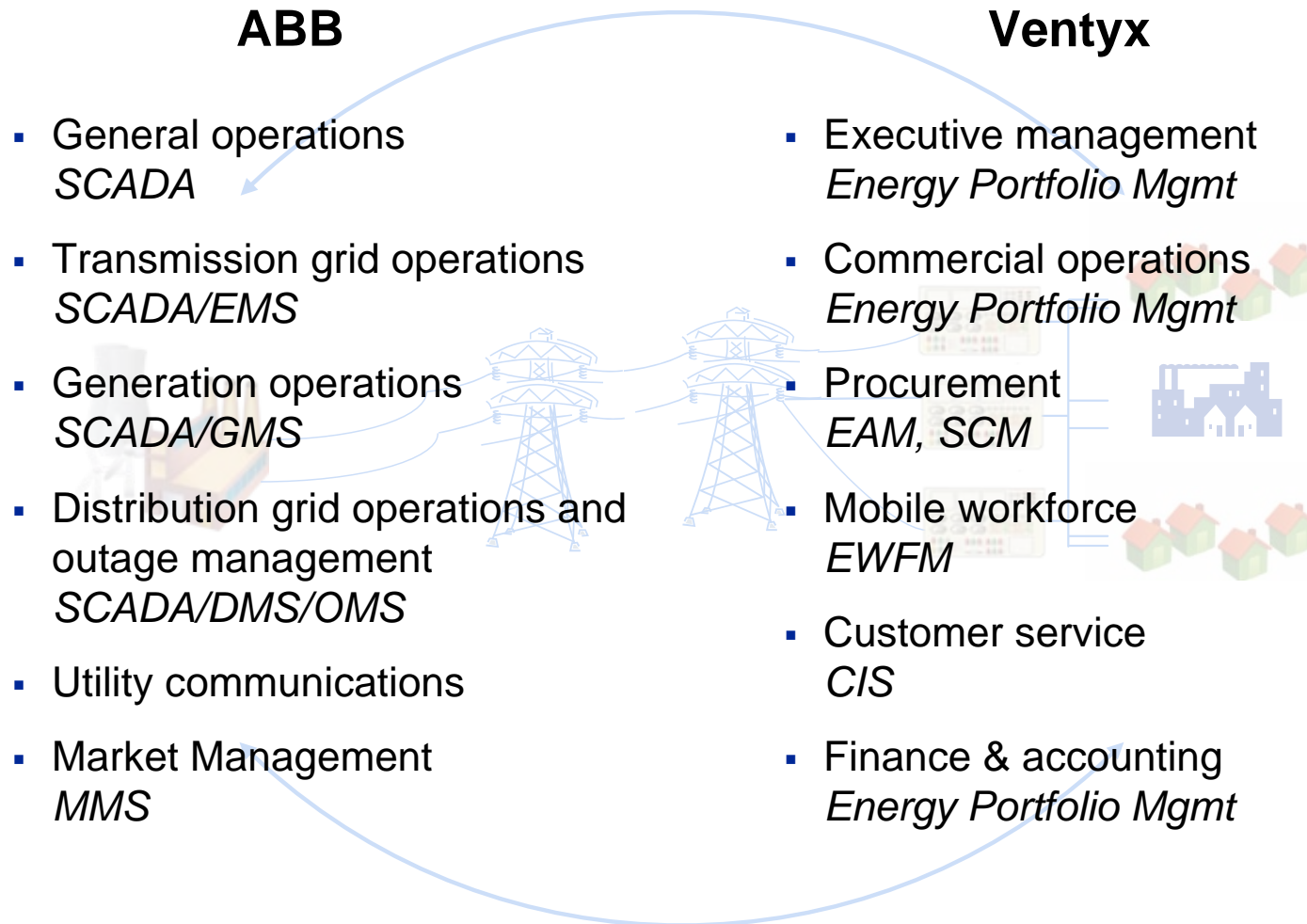
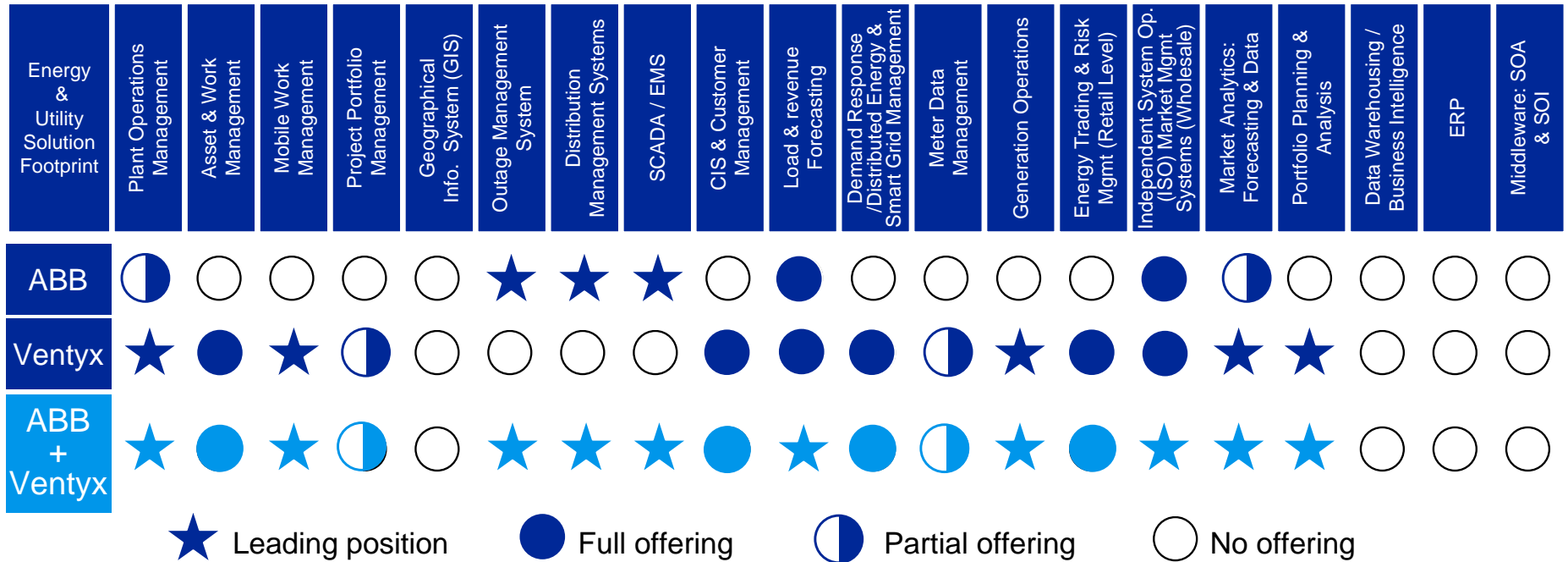
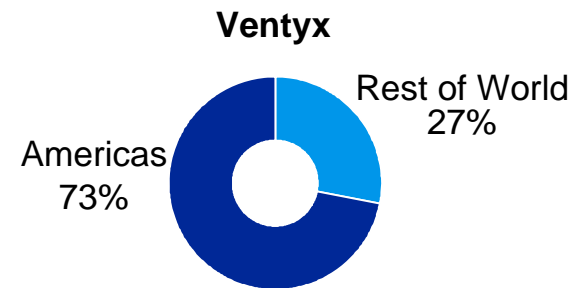
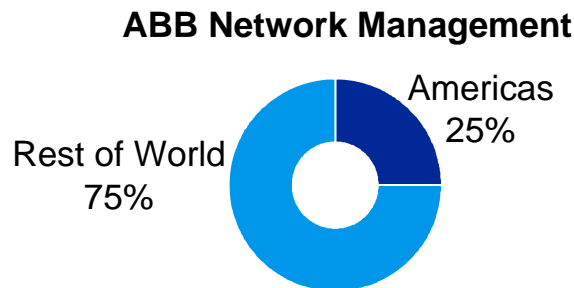


ABB and Ventyx portfolios are highly complementary

And a good geographic match



Sales by region, 2009



Attractive return on investment

- Repeatable standard product sales with high renewal rates
- Reliable stream of recurring revenues
 - 60% of '09 revenues from maintenance, subscription fees
 - >90% renewal rates on maintenance contracts
- Growth, EBIT profitability and cash conversion all in line with ABB targets
- Very strong EBITDA
- Attractive ROI based on outlook and top line
- 2010 EBIT may be impacted by US GAAP treatment

Smart grid in practice: Xcel Energy SmartGridCity™ project in Boulder, Colorado



“Create a comprehensive demonstration of an intelligent grid community”

Goals

- Improve grid reliability
- Reduce environmental footprint
- Increase energy security
- Increase customer choices

Scope

- 50,000 premises enabled, 25,000 with new meters
- Residential, light-industrial/commercial customers
- Five substations with feeders
- Multiple in-home solutions

Ventyx solution

- Manage customer enrollment
- Create, manage Virtual Power Plants (VPPs)
- Forecast, optimize VPP availability
- Price and environmental signals
- Measure & analyze demand response
- Integrate to Customer Information System

Ventyx expands ABB's profitable growth opportunities

- Establishes ABB as market leader with unique offering
- Strengthens ABB's position in U.S. power sector
- Highly complementary in products and geographies
- Triples ABB's energy & network mgmt software market
- Recurring revenues, high gross margins & cash generation
- Strong management with M&A experience to lead integration

A strong strategic fit that creates significant shareholder value

Power and productivity
for a better world™



Abbreviations

- SCADA Supervisory Control And Data Acquisition
- DMS Distribution Management Systems
- EMS Energy Management System
- GMS Generation Management Systems
- OMS Outage Management Systems
- MMS Market Management Systems
- EAM Enterprise Asset Management System
- EWFM Enterprise Workforce Management System
- SCM Supply Change Management
- CIS Customer Information System